


**Mohair Council of America**  
**MARKET NEWSLETTER**  
**February 19, 2008**

Catalogue 1 of 2008							
Offered	Pounds	Sold	Type	Micron	Average Price represented in S.A. RAND/Kg.	Avg. S.A. Price represented in U.S. \$/LB	Adjusted Texas Price* represented in U.S. \$/LB
206,836		183,559					
<b>Clearance</b>	88.7%		Adult	34 and up	52.65	\$2.73	\$2.38
			Fine Adult	32 - 34	55.15	\$2.86	\$2.50
			Young Goat	30 - 32	74.71	\$3.88	\$3.48
			Average Kid	28 - 30	92.92	\$4.82	\$4.39
			Good Kid	26 - 28	131.41	\$6.82	\$6.32
			Fine Kid	24 - 26	175.33	\$9.10	\$8.52
					<b>S.A. RAND</b>	<b>S.A. YIELD</b>	<b>based on U.S. YIELD</b>
					.01488	86%	75%
* Texas Price adjusted for the following:					<b>Dates</b>		<b>LDP Rates - \$/lb.</b>
Commission	6.0	cents/lb			2/12-2/18/08	\$0.57	
Freight	13.6	cents/lb.			2/5-2/11/08	\$0.57	
Clearance	1.6	cents/lb.			1/29-2/4/08	\$0.57	
Sorting	5.8	cents/lb.			1/22-1/28/08	\$0.57	
Stain Loss	3.5	percent			1/15-1/21/08		

The first sale of the 2008 summer season kicked off in Port Elizabeth today with a relative small amount of mohair on offer.

As expected the offering was very mixed with a considerable amount of short hair on offer, mainly due to the drought during the latter part of 2007.

Good clean quality hair and hair with good length were rewarded with above average prices. A highest price of \$27.79 was paid for a bin lot of above average 24-micron summer kid's hair.

Although the market indicator was somewhat down from the corresponding sale of 2007, the prices achieved for kids' and young goats hair was very encouraging.

The market indicator increased by 5% from the previous sale, with an 89% sale clearance, with good after sales taking place after the official sale had ended.

The prospects for the remainder of the season remain positive.

The second sale of the summer season is scheduled for 4 March 2008.

**MCA NEWS**

Justin Stieler, Judy Hyde and Zane Wilard attended Surfaces 2008 held in Las Vegas, NV. Mohair Carpet was on display and the Christoval/MCA booth was well attended. On display were mohair carpets made in an array of construction types ranging from Hand-tufted, hand-woven, pass machine, and machine woven. Interest and acceptance of mohair has risen year by year due to the continued marketing and exposure of mohair in the necessary places for consumers to become

knowledgeable about the fiber and carpet quality. The performance and beauty of the final product once in the consumer's hands has increased the desire for dealers and designers to choose mohair vs. other natural fibers. The perseverance to push the fiber and brand has now created a demand from dealers and designers looking for Christoval to see what is new in mohair floor coverings.